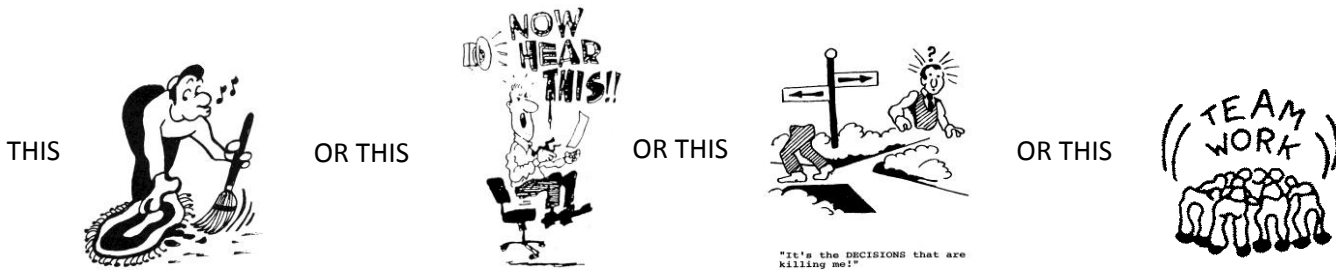


GROWTH IN THE FAMILY BUSINESS: INTERGENERATIONAL AND TRANSGENERATIONAL ISSUES

How does your family business operate?



How it handles operations can have a significant effect on growth and value!

Intergenerational family businesses are those with multiple generations of the family still active in the business.

Transgenerational family businesses are those in the midst of transferring control from one generation of the family to the next generation with the anticipation that the older generation will exit from active participation in the operation of the business.

Each of these family businesses has its own issues that must be dealt with if the business is to grow and develop maximum value.

Hutar Growth Management Institute has worked with small family businesses for over 45 years and seen the debilitating results of avoiding these issues until it's too late. One of the core activities of Hutar Growth Management Institute is to work with its clients to identify and solve any intergenerational and transgenerational issues that might impede the smooth operation and continued growth of the business.

This seminar will take a brief look at the types of issues that are common in family businesses as they progress from generation to generation. The seminar will look at what kinds of results might occur when the issues are not addressed at the right time, and some of the ways of positively dealing with the issues so they don't destroy the business.

IF YOUR FAMILY BUSINESS IS IN TRANSITION OR WILL BE SOON, THIS UNIQUE SEMINAR IS A MUST EVENT.



Laddie F. Hutar has been helping small companies grow for over 45 years. He combines wide knowledge of small companies, extensive research and creative thinking to find the right tools for each client to grow and prosper. During over 77,000 hours of field consulting, Laddie has developed more than 25,000 solutions that have helped his clients increase their value by over \$500 million. He is a Certified Growth Consultant and holds a degree in Engineering from Purdue University and an MBA from Harvard Business School.

MAIL YOUR COMPLETED REGISTRATION FORM AND CHECK FOR \$100 MADE OUT TO HUTAR GROWTH MANAGEMENT INSTITUTE TODAY!

DATE: WEDNESDAY, OCTOBER 23, 2013 TIME: 7:30 AM TO 11:00 AM (DELUXE BREAKFAST INCLUDED)

LOCATION: CAFÉ AT GLENVIEW GOLF CLUB, 800 SHERMER ROAD, GLENVIEW, ILLINOIS 60025

Complete the form below and return to Hutar Growth Management Institute at the address below.

Name: _____ Title: _____ Type of Business: _____

Company: _____ Address: _____

City: _____ State: _____ Zip Code: _____ Yrs in Business: _____

Email: _____ Telephone: _____ Fax: _____

Yes, I will attend Growth in the Family Business. My payment is enclosed.

No, I cannot attend, but would like more information on your services for small businesses.

